



# Principles



# Behaviours and Values

## **Collaboration**

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Trust; transparency; team work; supporting each other; no blame culture.

## **Empathy**

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Really putting yourself in the customer's shoes; pride in what you do; outstanding communication.

## **Excellence**

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Be the best in everything we do; be proactive; innovate; be responsible; be positive.

## **Growth**

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Continuous improvement; sharing best practice; commercial vitality; developing long-term strategies.

## **Leadership**

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Be the customer's first choice; exceeding expectations; being there - always; be a team others want to join.

# Our Commitments and Requests



## To Architects

**Commitment**  
Share meaningful cost criteria - design

**Request**  
Give coordination throughout the project

## To MEP

**Commitment**  
Bring them in earlier

**Request**  
Earlier time scales on projects at each stage

## To Structural/Civils

**Commitment**  
Invoke supply earlier to assist coordination

**Request**  
Provide a structural review at feasibility

## To Construction

**Commitment**  
Inform you of what we are doing

**Request**  
Attend the meetings we arrange



## To Architects

**Commitment**  
To design in empathy with your vision

**Request**  
Consult us early

## To Precon

**Commitment**  
Design in accordance with the budget

**Request**  
Appoint ASAP

## To Structural/Civils

**Commitment**  
To ask early and not for more than needed

**Request**  
Leave us a service zone

## To Construction

**Commitment**  
Ensure timely information

**Request**  
Don't change things and expect a 'free' response



## To Architects

**Commitment**  
Coordinate mutual designs

**Request**  
Coordinate design packages

## To Precon

**Commitment**  
Get involved early and advise to assist costs

**Request**  
Give us enough time to design

## To MEPs

**Commitment**  
Support early appointment of MEP by clients

**Request**  
Early indication of clear routing & sizings

## To Construction

**Commitment**  
Be open/honest about design deliverables and dates

**Request**  
Don't treat us like Supply Chain Partners



## To Architects

**Commitment**  
We won't change the product after contract

**Request**  
Deliver design to agreed programme

## To Precon

**Commitment**  
Get involved early and advise to assist costs

**Request**  
Provide coordinated & finished price, programme, scope & design

## To MEPs

**Commitment**  
Identify Supply Chain Partners earlier

**Request**  
Earlier design information for structural engineers

## To Structural/Civils

**Commitment**  
Provide M&E info earlier

**Request**  
Give us a more slender design

## Board Members

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## To Precon

**Commitment**  
Adhere to the programme...

**Request**  
...If it is sensible/ mutually agreed

## To Structural/Civils

**Commitment**  
Improved coordination

**Request**  
Reduce surprises by flagging-up issues early

## To MEPs

**Commitment**  
Encourage early engagement with MEP, design, sub-contract and say 'thank you'

**Request**  
Acknowledge design is an iterative process; it evolves, moves and changes

## To Construction

**Commitment**  
To not cut and run, but stay the course

**Request**  
Pro-actively engage with us on site



## **Our Mission**

The Design Consortium is a collaboration of value driven professionals, with growth mindsets and learning cultures.

We will measure our work with each other every six months against 10 KPIs to drive our behaviours and constantly improve our service.